

January 2006 

OPERATOR

NESO Official Newsletter of North Eastern Store Owners, Inc. • Regional Association of WVa & Ohio DQ® Operators • Affiliated with DQOA® • Governed by Dairy Queen® Operators **DQOA**

www.nesonews.com

HAPPY NEW YEAR!

Time to REGISTER for the NESO Convention

Registration Materials Enclosed or Register ONLINE at www.nesonews.com

Here are just a few of the activities planned for the Upcoming NESO "Salute To Movies" Convention January 26-28, 2006, Charleston, WV Embassy Suites

**Salute to...
The MOVIES**

- Guest Speaker **CHUCK CHAPMAN**, IDQ Chief Operating Officer
- Guest Speaker **HARRIS COOPER**, Exec. Dir. DQOA
- ServSafe Seminar
- NESO Hospitality Room #221 Everyone Welcome!
- PARTIES
- KARAOKE
- Annual Auction
- Vote for your FAVORITE MOVIE Theme "Exhibit Booth"
- \$500 Door Prize
- Win \$1,000, buy an Instant Money Ticket from any Boardmember
- COUNTERFEIT MONEY Info Seminar
- Tour of the WV State Capitol Building
- Fun at the Dog Track & Gaming Center
- CAKE DECORATING SEMINAR
- Crowning of the 2006 Dairy "Queen"
- CONE MAKING & CAKE DECORATING CONTESTS IN EXHIBITS
- \$50 Hourly Drawing In the Exhibit Hall Be There!

Tenative Agenda

2006 NESO Convention
Charleston, WV Embassy Suites

WEDNESDAY - JAN 25

4:00PM / NESO DIRECTORS MEETING

2ND FLR CONFERENCE ROOM #230

8:00PM / HOSPITALITY ROOM OPEN - Room #221

THURSDAY - JAN 26

BREAKFAST - ATRIUM LOBBY - OPENS 6AM

8:00AM-4:30PM / SERVSAFE SEMINAR-SALON D

9:00AM-5:00PM / NESO REGISTRATION

2:00PM / TOUR OF THE WV STATE CAPITOL BUILDING

BUS LEAVES APPROX EVERY 15 MINUTES

5:30PM-7:30PM / COCKTAILS-ATRIUM LOBBY

7:30PM / BUFFET DINNER-SALON D

8:30PM / NESO RECEPTION-SALON D

• COCKTAILS* (OPEN 8PM)

• KARAOKE & GAMES WITH SANDY SOWELL

FRIDAY - JAN 27

BREAKFAST - ATRIUM LOBBY - OPENS 6AM

9:00AM-5:00PM / NESO REGISTRATION

9:00AM-3:00PM / EXHIBITS OPEN-SALON C

3:00PM / CAKE SEMINAR-SALON D

5:30PM / BUS LEAVES FOR THE DOG TRACK, 2ND BUS LEAVES

APPROX 6:30, BUFFET DINNER SERVICE BEGINS AT DOG TRACK AT

7:00 SIGN UP FOR BUS 1 OR 2 AT THE NESO REGISTRATION DESK

SATURDAY - JAN 28

BREAKFAST - ATRIUM LOBBY - OPENS 6AM

9:00AM / BUSINESS SESSION-SALON C

• CASH DOOR PRIZE !

• WELCOME OPERATORS & SUPPLIERS

RON RAPP, PRESIDENT NESO

• IDQ

CHUCK CHAPMAN, CHIEF OPERATING OFFICER

• DQOA / DQOC UPDATE

HARRIS COOPER, EXEC. DIR. DQOA/DQOC

• DQOA / DQOC PRODUCT UPDATE

JOSH SCHMIEG, PURCHASING DIRECTOR

12:00PM / LUNCH BUFFET ATRIUM LOBBY

1:00PM / BUSINESS SESSION CONT'D

• COUNTERFEIT MONEY SEMINAR

MATT RUGH, SPECIAL AGT, US SECRET SERVICE

• PEPSI UPDATE

ALLEN KO, PEPSI-COLA

NESO ANNUAL MEETING

• ELECTION OF BOARDMEMBERS

• NESO DIRECTORS MEETING (FOLLOWING ELECTIONS)

• ANNUAL AUCTION

5:30PM-7:30PM / COCKTAILS-ATRIUM LOBBY

7:30PM / BANQUET - SALON D

• CROWNING OF THE QUEEN

REMARKS BY: GUS DOUGLAS

COMMISSIONER, WV DEPT OF AGRICULTURE

• ENTERTAINMENT-JOHN SLICER, MAGIC & COMEDY

Special Convention Info for Suppliers/Exhibitors

NORTHEASTERN STOREOWNERS Dairy Queens of West Virginia & Ohio extend to you as a DQOA/DQOC Supplier, an invitation to attend and exhibit at their 2006 CONVENTION & TRADE SHOW, to be held at Embassy Suites, Charleston, WV, January 26-28, 2006

Enclosed please find registration form. Cost is \$100 per person, plus Associate Membership and Exhibit Fee of \$300. Please return registration form to NESO c/o Jeff Haynes, 103 Rosewood Dr., Hurricane, WV 25526 with your payment. Room reservations must be made by phone 304-347-8700 **BE SURE TO TELL HOTEL YOU ARE WITH THE NESO/DAIRY QUEEN GROUP.** Exhibits will open at 9am-3pm on Friday 1/27, **NO TEAR DOWN BEFORE 3PM.** We ask that you have your booth set up by 9am. **Access to exhibit set up will be no earlier than 7am Friday.**

This year we are continuing our attempt to make the exhibits more fun and entertaining for everyone. There will be a "Theme" for all exhibitors. Each exhibitor is encouraged to decorate their booth to follow the theme. The booths will be judged and a winning trophy will be awarded. The winning supplier will hold the trophy until the next years convention. We also encourage you to come up with ideas to get the operators involved at your booth, such as games or activities. **THIS YEARS THEME WILL BE "MOVIES"** So put your thinking caps on, pick your favorite movie and start planning your booth decorations now.

We will furnish you with a sign with your company name and 1 table. Please make note of any special requests on your registration and we will pass them along to the Hotel. If you are planning any type of give away or door prize at your booth, we will provide time for your drawing on Friday at the auction. NESO will again give away a prize with a value of \$500.00 to a Store Owner. Store owners must visit each booth and have their card initialed by you to be eligible to win.

You are encouraged to attend our meetings on Saturday and all social events. The convention concludes with our banquet on Saturday night. We encourage you stay through the banquet in support of our Association.

As in past years, we will hold an auction Saturday, with items donated by you, as a fund raiser for the Association. Items to be donated, will be picked up by an NESO representative at the close of exhibits, you will be asked to fill out a card with info relating to your donation. Certificates should be made out in duplicate. WE ARE LOOKING FOR QUALITY ITEMS AND YOU MAY WANT TO CONSIDER A "THEME" RELATED ITEM.

**** Special Notice ** Please make an effort to supply us with a quality Item for the ANNUAL AUCTION. Donations have been very low the last few years. Your Company will be recognized at the Auction and it is for the continued support of NESO..... You are welcome to stay and bid on the Auction Items, Thank You !**

On items shipped for exhibit, please make arrangements with the Embassy as they have limited storage. Questions on hotel, call Samantha Lake, 304-720-5562, shipping address: 300 Court ST, Charleston, WV 25301. Other questions to Jerry Coyne at 304-263-6380, email: daco@ix.netcom.com. or Jeff Haynes 304-562-7355, email:neso@charter.net. We look forward to seeing you in Charleston !

EVENT SPONSORSHIPS are available on a FIRST COME FIRST SERVE BASIS at the following levels:

Gold - \$1000 or more , Silver - \$500 , Bronze - \$250. These additional contributions will be used toward Entertainment, Coffee

Register TODAY

STORE OPERATOR REGISTRATION FORM

NESO 06 Convention - Charleston WV - Jan 26-28, 2006

*FILL OUT THIS FORM AND MAIL OR FAX TO: JEFF HAYNES, 103 ROSEWOOD DR., HURRICANE, WV 25526 - FAX 510-740-3586
 *OR YOU MAY REGISTER ONLINE AT WWW.NESONEWS.COM
 *YOU MUST ALSO REGISTER FOR YOUR ROOM AT THE EMBASSY 304-347-8700 - YOU MUST TELL THEM YOU ARE WITH THE NESO/DAIRY QUEEN GROUP - ROOM RATE IS \$104 / SNGL OR DBL - INCLUDES BUFFET BREAKFAST AND EVENING COCKTAILS FOR 2 PEOPLE

COMPANY/OWNER: _____ PHONE: (____) _____ IDQ STORE #: _____ # OF STORES _____
 ADDRESS: _____ CITY, ST, ZIP _____ EMAIL: _____

List names of ALL persons attending below • Check box for each day they are attending the EVENING Function • Check CHILD to receive a Childrens Meal. (age 12 and under) • Check SSAFE to register for Thursday ServSafe Class 8am-4:30pm

- FEES: Enter the appropriate amount for each person:
- FULL REGISTRATION: \$100 for Adults, Children 12 & under \$50- Includes all Food & Functions for entire convention
 - 1 DAY PASS: \$35 - Includes All food & Functions for 1 day and evening .
 - SERVSAFE: NESO members \$50 non-members \$100

NAME: _____ THURS FRI SAT SSAFE CHILD \$ _____
 NAME: _____ THURS FRI SAT SSAFE CHILD \$ _____
 NAME: _____ THURS FRI SAT SSAFE CHILD \$ _____
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 NAME: _____ THURS FRI SAT SSAFE CHILD \$ _____
 NAME: _____ THURS FRI SAT SSAFE CHILD \$ _____

DQQA/NESO DUES FOR 2006 - \$350 FOR 1ST STORE + \$300 FOR EACH ADDITIONAL STORE. >>>>>>> \$ _____
 TOTAL ENCLOSED (MAKE CHECKS PAYABLE TO NESO)>>>> \$ _____

CREDIT CARD: VISA MASTERCARD ACCT #: _____ EXP DATE _____

NAME ON CARD: _____ SIGNATURE: _____

----- QUESTIONS : Call Jeff Haynes 304-562-7355 or Jerry Coyne 304-263-6380-----

SUPPLIER REGISTRATION FORM

NESO 06 Convention - Charleston WV - Jan 26-28, 2006

*FILL OUT THIS FORM AND MAIL OR FAX TO: JEFF HAYNES, 103 ROSEWOOD DR., HURRICANE, WV 25526 - FAX 510-740-3586
 *OR YOU MAY REGISTER ONLINE AT WWW.NESONEWS.COM
 *YOU MUST ALSO REGISTER FOR YOUR ROOM AT THE EMBASSY 304-347-8700 - YOU MUST TELL THEM YOU ARE WITH THE NESO/DAIRY QUEEN GROUP - ROOM RATE IS \$104 / SNGL OR DBL - INCLUDES BUFFET BREAKFAST AND EVENING COCKTAILS FOR 2 PEOPLE

COMPANY: _____ PHONE: (____) _____
 ADDRESS: _____ CITY, ST, ZIP _____ EMAIL: _____

List names of ALL persons attending below • Check box for each day they are attending the EVENING Function
 • \$100 Registration fee for each person • \$300 Exhibit Fee for each company represented

NAME: _____ THURS FRI SAT
 NAME: _____ THURS FRI SAT
 NAME: _____ THURS FRI SAT
 NAME: _____ THURS FRI SAT

NUMBER OF PERSONS ATTENDING _____ x \$100 = \$ _____
 NUMBER OF COMPANIES BEING REPRESENTED _____ x \$300 = \$ _____
 EVENT SPONSORSHIP LEVEL > GOLD \$1,000 OR MORE, SILVER \$500, BRONZE \$250 \$ _____
 TOTAL ENCLOSED (MAKE CHECKS PAYABLE TO NESO)>>>> \$ _____

CREDIT CARD: VISA MASTERCARD ACCT #: _____ EXP DATE _____

NAME ON CARD: _____ SIGNATURE: _____

PLEASE LIST SPECIAL NEEDS FOR YOUR BOOTH HERE: YOU ARE RESPONSIBLE FOR ANY EQUIPMENT RELATED CHARGES BY THE HOTEL:

NESO Buying Group Newsletter

North Eastern Store Owners, Inc.

Pam Simmons, Buying Group Coordinator
330-565-8700
330-549-0555 fax
email: drapp11947@aol.com

Mix Program

The mix rebates have been mailed out to the members. The rebates will be mailed to stores that have paid the DQOA/NESO dues and purchase mix thru the Peck Warehouse. Sadly, we have a few stores that did not have their dues paid and will not be receiving a mix rebate check. This check will be for April-September. The checks that were sent to the membership total \$9,911.50. We currently have over 50 stores on the mix program and congratulations on your rebates!

Current mix price thru Peck Warehouse is \$3.585.

Southern Products

Southern Products which distributes IDQ and DQOA products in central and southern Ohio has pulled out of Ohio, and has filed bankruptcy. The area that will be affected will be the Columbus, Dayton, and Cincinnati areas. Peck Foodservice will be aggressively pursuing these areas, which has the potential to grow our DQOA product and mix program.

Peck Foodservice

Peck Foodservice has been approved to distribute Colgate Palmolive chemicals. This is the new program that IDQ has been talking about all year. As of right now, the chemical program is a strong suggestion, not a requirement. Many sources expect it to become a requirement. **You must contact Colgate Palmolive directly to become a customer.** A representative will come to your location and hook you up with bottles, sink apparatus, and other hardware. Once the system is in place, you will just order the chemicals thru the Peck Warehouse. Call Colgate and ask for Jenny, Penny, or Liz @1-888-276-0783.

As of November, the burger manufacturer,

Whiteford foods, has ceased all production. This situation has caused DQOA to have the west coast burger supplier make our Crown Select burgers for the Peck Warehouse. Peck has already received the first shipment to their warehouse. Due to the extra freight from the west coast, expect to see a \$.25 per case increase on the burger case. This will also bring about a change in the chili supplier, which will now become Park 100. It should be in rotation by the time you receive this newsletter. Finally, BBQ! After many samples we now have a BBQ supplier. The new BBQ is in at the warehouse and is about \$10 per case, (yes, per case) cheaper. When it was first introduced into the system the product was much soupier than the previous supplier, that has been corrected. The product has an excellent taste and smell, the consistency is much improved. If you would like to try a case, contact Mark Rosatti, he will send you a case of the new product. \$10 per case savings is a very significant savings, please give this product a try!

Schwebel- Bread Supplier

As of November, our bread supplier could no longer hold the bread price due to "significant increases in our commodity, fuel, health care and other labor related costs"

Tony Sugar has given us an updated bread price as follows:

Wiener buns (doz) 18oz (7.9 per bun)	\$.95
BBQ Sesame Buns 12 pk (9.1 per bun)	\$1.10
BBQ Royal 12 pk (8.5 per bun)	\$1.03
Texas Toast, 24 oz	\$1.23
Foot Long Weiner Buns	\$1.42
New England Wiener Buns (6)	\$1.16
Sliced Kaiser (grill burger) (14.5 per bun)	\$1.16

If you are not using the Schwebel Bun, contact

Tony Sugar 330-783-2860. They service Youngstown, Columbus, Akron, and Cleveland. These prices are good statewide.

GUM Removal

Bo Suich, Girard Dairy Queen, has referred Mark Fox for gum removal. He has a heated pressure washer at 4,000psi and removes gum from sidewalks as well as parking lots. Bo says that it took Mark a few hours, but that the cost was remarkably low. It is so cheap that he has him come by monthly to remove the gum. His brother Kenny Suich, McDonald Dairy Queen, also uses Mark Fox on a regular basis, with excellent results. He told me he paid under \$50 for his walk-up location.

You can contact Mark about your location at 330-540-3454. This is for the Youngstown, Warren area.

If you have a local vendor that could help other stores, let me know so we can get the word out!

Tricks of the Trade

Vicki Peterson DQ operator, West Virginia, shared this trick of the trade- to get Artic Rush Flavoring off your hands is a very difficult task. Try WINDEX! It works on skin, counters and everywhere else! Thanks Vicki! (Did you ever see " my big fat Greek wedding) That dad must have known what he was talking about!

Up sell

Some locations are pricing the small and medium blizzard with in \$.30 of each other. One of our competitors is also doing this, but each time the customer wants the smallest size the employee always informs the guest that for \$.30 more you can get the next bigger size. Almost always, the cus-

tomers chooses the larger size. We tried it at our location and the customer bought the medium blizzard instead of the small most times. It is an easy way to up sell our Blizzard Customers!

Quick Price Checks from around the States.....

Remember, all of these stores are customers of Brown or Peck. Everyone is paying about the

	Berkley Springs WV	Hurricane WV	Youngstown OH	Cleveland OH	Columbus OH
ROYAL TREATS	3.16	3.09	2.99	3.49	3.29
MED CONE	1.68	1.49	1.55	1.79	1.69
SM SUNDAE	1.57	1.79	1.59	2.19	1.79
MED BLIZZARD	2.95	2.69	2.89	3.09	3.09
10" CAKE	18.02	15.99	17.99	17.99	19.99
HOTDOG	1.19	1.19	.99	1.19	1.09
SINGLE CHZ BURGER	1.68	1.69	1.49		1.49
GRILLBURGER CHZ	1.99	2.19	2.59		2.89

same in Cost of Goods through the back door.

We are having MANY interesting things at the upcoming convention for MANAGERS, IN CHARGE PEOPLE, and CAKE DECORATORS! Some of the Highlights- 1 ½ hour advanced cake decorating seminar thru one of our frosting suppliers, a Secret Service agent on Counterfeit Money, a cake decorating contest and an off-premise meal at the dog track (travel by charter bus). The hotel is adjacent to a mall and all the rooms are suites with a living room, back bedroom Kitchenette, and couch. The food at the Embassy Suite Hotel is always fantastic. The hotel has in indoor pool, exercise room, and hot- tub. I cannot forget the hospitality suite, which is stocked by Rick and Linda Beppler. Each year they make it better than the last. Many managers could learn a lot by this year's itinerary!

www.nesonews.com

NESO Buying Group Suppliers

Peck Food Service
800-732-7325
Mark Rosatti
Aurora, OH

Fad Distributing
Edible Images
877-728-4643
Kenny Notter
St. Louis, MO

Dejane Business Registers
330-497-9696
Bob Wynkoop
Canton, OH

OTC Innovations
866-GET - DEBIT
Jim Meade
Free Debit Machines

Cintas
800-914-1960
Towels and Mats

AIS
Grill/Fryer Service
Youngstown, OH
877-346-6455

Bullseye Telephone
Joe Pianeki
440-724-0937

Shenandoah Trophies
Rob Stenzel
540-886-6872

Glass City Foods
Rick Jackson
800-526-8845
Holland, OH

Honey-Do Handyman
Greg Deiters
330-882-2412

Service Plus
Payroll Processing
Bob Brammer
800-846-PLUS

Brown Food Service
Mark Qualls
606-638-1139
Louisa, KY

Delta Gloves
800-874-3633
Richard Zook
West Chester, PA

Gregg Riddle
888-285-2132
Health Insurnae
North Lima, OH

Wonderlic
Personnel Testing
800-706-4673

Schwabels Bakery
330-783-2860
Tony Sugar
Serves Ohio

CPI
800-269-2202
David Finney
Ceiling tile cleaning
New Middletown, OH

All Bulbs
Light Bulbes
330-549-9852
Jeff Sabrin
North Lima, OH

Discount Paper
800-752-7655
Ask for ED
Las Vegas, Nevada
Register Paper

Yellow Beard Flr Systems
866-330-SLIP
Dave Dickens
Brunswick, OH

Hearn Paper
800-225-2989
John Kegley
Chemical Lot sweeper

Musair
800-833-4150
Joe Elum
Drive-thru Equip
Canton, OH

First Data Visa Program
866-499-4668

TSS Total Soft Serve
Cleveland,WI
Tom or Todd
920-565-3273

Capital Planners Financial Services
Dan Jindra
216-360-7400

Mix Hose
Dave Gwara
2550 East River Rd.
Newton Falls, OH
330-872-5649
330-872-5139 fax
dgwara@ao1.com

Green Guard
First Aid Kits
Luke Harrington
419-448-9363

B&B
Light Covers
Sky-Scapes
937-829-0633

Tell Us Your Stories

We are always looking for announcements or informational stories to put in "The NESO Operator". If you have a DQ related item you would like to see in the Newsletter, please send it in. Some ideas for Newsletter articles could be:

- A NEW OPERATOR IN YOUR AREA
- A SUCCESSFUL PROMOTION AT YOUR STORE
 - AN EXCEPTIONAL EMPLOYEE
- OPENING OF A NEW STORE OR REMODEL (SEND PHOTOS)
 - AN OPERATIONS TIP OR TECHNIQUE
- OPERATOR YEARS OF SERVICE MILESTONE

Classified Ads Welcome

We also welcome any classified ads you may have that are DQ related. Send us your ads for items to sell.... Stores, Equipment, etc. It's FREE !

You can now submit your ads on the website:
www.nesonews.com

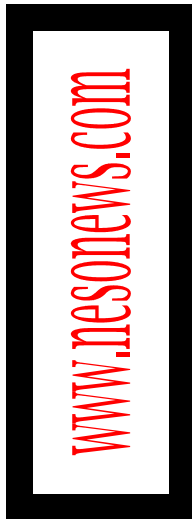
Send Articles & Classified ads to Jeff Haynes, NESO Asst. Executive Secretary • 103 Rosewood Dr., Hurricane, WV 25526 • 304-562-7355 • fax: 510-740-3586 • email: neso@charter.net

NESO 2006 Convention

Plans are under way for the **2006 convention** and Trade Show, Charleston WV at the Embassy Suites. As plans firm up we will keep you informed. Dates will be **January 26, 27, & 28 2006**. Go ahead and register Now? Forms are in this Newsletter and you can also register online at www.nesonews.com.

DQOA/DQOC Convention

Mark your calendars for the upcoming DQOA / DQOC Annual Meeting at the Flamingo Hotel & Casino, Las Vegas. **January 2-5, 2006**. Watch your mail for information.



EARN DIVIDENDS

Purchase **DQQA** Products

From DQOC Approved
Warehouses

Brown Foodservice, Inc.
Louisa, KY

Mark Qualls, 606-638-1139

Glass City Paper & Food Services
Holland, OH

Rick Jackson, 800-526-8845

Peck Foodservice
Aurora, OH

Dave Peck or Mark Rosatti
800-732-7325

www.nesonews.com

Check Out
Your
New Website

- Info on NESO
- Info on the NESO Co-Op
- Upcoming Events
- NESO Newsletter Archives
- Convention Photos
- NESO Boardmember Contact info
- Classified Ads
- DQQA / DQOC links
- Supplier Promotions
- Info and On-line registration for NESO conventions
- Coupons & Promotions
- Much Much more !

In Memoriam

Gordon Huber of Deephaven helped DQ grow from earliest days

When the children were young, especially, Gordon Huber liked to include a stop at a Dairy Queen during any family outing.

"We'd stop and have a treat once or twice a week," said Betty Huber, his wife of 62 years.

It was a treat, and it was an investment. Gordon Huber of Deephaven, who died Christmas morning at age 84, was a pioneer of the Dairy Queen system, rising to be director of North American operations. He also was instrumental in extending DQ internationally, notably to Japan.

Huber started with the brand-new company in 1953, riding a circuit through central Illinois to monitor the first 16 or so DQ outlets. Early technology wasn't always perfect, he recalled in a 1990 interview with the Star Tribune.

"The first manually fed freezer we called the iron monster," he said. "I remember the first time I didn't turn it off and went to the back room. I heard a funny noise. The barrel had filled up and was spitting mix out. I had it on the ceiling, on the walls."

He received an early lesson in customer relations while visiting a store in Galesburg, Ill. A man "threw a strawberry sundae back on the face of an employee," he said. "He had ordered raspberry."

Those early franchises offered just cones, sundaes and take-home pints, he said. "We had two sizes of cones, 5 and 10 cents. That 10-cent cone was big! Sundaes were 8 and 12 cents, and at first, hot fudge was a nickel extra. Pints were 20 cents."

Huber was born on Jan. 19, 1921, in Victoria, Ill. He was an all-conference basketball player at Monmouth College in Monmouth, Ill., where he received a degree in economics and business administration. His college later awarded him an honorary doctorate.

He served in the Navy during World War II as a radar and sonar officer, and he was a member of the occupation forces in Japan.

Since his retirement, he handed out pocket-sized editions of the U.S. Constitution to friends and new acquaintances, his wife said. "He'd give them a little spiritual message with it," she said. "He believed in the Constitution."

In addition to his wife, he is survived by a sister, Helen Jones of Galesburg, Ill.; sons, James, of Salt Lake City, and Jay, of Deephaven, and daughter, Ann Webster, of Long Lake.

A service will be held at 11 a.m. Thursday at the Wayzata Community Church.

Howard Trevey

Howard Trevey died in his sleep 12/4/05 In Sarasota FL, he was 91. Viewing will be Sunday Dec.11 GREZELL Funeral Home Bel-laire OH Funeral, Monday Dec. 12 with burial in Greenwood Cemetery, Wheeling WV.

Mr. Trevey was the T.O. for Dairy Queen in WV, AND Belmont Co. OH. He also started D. Q. Supply. And was the first distributor for the brazier stores in OH.and WV. He was instrumental in starting the brazier system in WV.

He was a licensed embalmer and funeral director for 60 years in WV and OH. Mr. Trevey was one of the original developers of Sarasota Surf and Racket Club Condominiums, and developed Tregate Manor and Tregate East Condominiums, and the Water's Edge in Englewood. He was a member and past president of Englewood Kiwanis Club, first president of the Kiwanis Foundation in Englewood, and a member of Englewood Elks Lodge 2378.

Mrs. Helen Trevey address is
2220 Stickney Point Rd. APT #5
Sarasota, FL 34231-4035



North Eastern Store Owners Inc.
103 Rosewood Dr • Hurricane, WV 25526

HAPPY NEW YEAR!
NESO Convention & Trade Show
Jan 26-28, 2006
REGISTRATION
PACKET

NESO Boardmembers

Ron Rapp, President

PO Box 445 North Lima, OH 44452
 330-549-3231 • 330-549-0555 fax
 drapp11947@aol.com

John Wilcox, Vice President

2015 River Dr. N., Mullens, WV 25882
 304-294-7352 • 304-294-4154
 williew@mail.usa.com

Donna Peterson, Secretary

310 Stonehenge Rd, Winchester, VA 22601
 540-723-0503 • 540-723-0504 fax
 daleanddonna@adelphia.net

Jerry Coyne, Treasurer

1239 Showers Lane, Martinsburg, WV 25401
 304-263-6380 • 510-740-3653 fax
 dacoinc@adelphia.net

Leonard Anderson

HC 76 Rt 87 Box 6, Hinton, WV 25951
 304-466-1824 • 304-466-0601 fax
 wilmaba@citynet.net

Jerry Bartoe

1939 Adams Ave, Huntington, WV 25704
 304-429-1316 • 304-697-2253
 jb2700@aol.com

Rick Bepler

6651 Lakeview Cir, Canal Winchester, 43110
 614-833-0793 • 650-227-2299 fax
 Lbeplerdq@aol.com

Chris Burns

10 Smith St. Marlinton, WV 24954
 304-799-7227 • 304-799-4516
 ctburns@sunlitsurf.com

Mike Chapman

Frametown Rt. Box 17 Gassaway, WV 26624
 304-765-2287 • 304-364-5154
 gateway46207@msn.com

Tom Cleary

504 So. Main St. PO Box 26
 Wellington, OH 44090
 440-647-4741 • 440-647-4712 fax
 tomkaryl@comcast.net

Chuck Daniel

PO Box 441, Hurricane, WV 25526
 304-562-6421 • 304-562-6570 fax
 cvdan72@aol.com

Dick Fulton

1262 Kenmore Blvd, Akron, OH 44313
 330-753-7999 • 330-753-1214 fax
 racmfulton@aol.com

Dave Gwara

2550 East River rd, Newton Falls, OH 44444
 330-872-5649 • 330-872-5139 fax
 dgwara@aol.com

Ken Neuzil

5501 Memphis Ave., Cleveland, OH 44144
 216-398-8538 • 216-398-7464 hm/fax
 kdneuzil@aol.com

Dean Paidas

772 Brookfield, Youngstown, OH 44512
 330-726-1316 • 330-726-9148
 dqpaidas@zoominternet.net

George Stegeman

622 Moeller Ave., St. Bernard, OH 45217
 513-641-2100 • 513-242-0402 fax
 gstegeman@webtv.net

Tom Vance

PO Box 1059, Rupert, WV 25984
 304-438-6211 • 304-392-6817
 icecreamman@frontiernet.net

Kathy Wallace

PO Box 144, Martins Ferry, OH 43935
 740-633-3815 • 740-676-9150 fax

NESO Office Contacts

Jerry Coyne • NESO Executive Secretary • 304-263-6380 • 510-740-3653 fax • dacoinc@adelphia.net

Jeff Haynes • NESO Asst. Executive Secretary • 304-562-7355 • 510-740-3586 fax • neso@charter.net

Pam Simmons • NESO Buying Group Coordinator • 330-565-8700 voice • 330-549-0555 fax • drapp11947@aol.com